



KITE CAMP PACKAGES

INTRODUCTION

Concept

the kitecamp is holiday concept where the customer is looking not only for a good accommodation and sport activities, it's looking to a complete travel experience: share experience and "life story" with the other guests and the school team, participating all together to cultural, gastronomical, musical event that are in the surrounding areas, and have the week full of activities even when the weather conditions aren't good to do kitesurf. And that's what we do

To better suit the needs of the customer we provide two locations and type of accommodation:

- Is Solinas & Porto Pino, in the country side, are the perfect location if you are looking for "an easy relaxing beach holiday". Perfect places for mountainbike and hiking lovers, or just if you love to have a place where after kitesurfing you immerse yourself in the nature. Here the accommodation is a set of 5 cottages, it can accommodate up to 10 guests. The accommodation is at few min drive from the kite beach.
- Sant Antioco is the perfect destination if you are looking for "an active holiday" besides the kitesurfing. Nice town to hang out at night, big offer of restaurants, bars, and often you will enjoy the evening with a musical or cultural event. The accommodation is a 3 star hotel sited on the marina – the seafront. The hotel has 32 double rooms with private bathroom. There are available also triple and family room up to 4 people. You reach the kite spots of Is Solinas or Porto Pino in about 20-30 min drive.

Kitesurf activities

Each package, depending on the program, include a certain amount of private lessons and equipment rental. We provide all needed equipment: wetsuit, helmet, lifejacket; and off course board, control bar, harness, kite. To make the learning

ASD Kitesurf Sardinia School

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fast we use radio coaching and video clinics. Our Team is composed by international IKO certified kitesurf instructors. We teach in English, German, Russian and Italian.

No wind activities

In case of not enough wind to play kitesurf we provide other activities free of charge as exchange with the rentals day:

- Stand Up Paddle excursions – SUP - on Sant Antioco island (duration 3-4hrs)
- Visit to the archaeological site and museum of Sant Antioco
- Visit to San Pietro island and the town of Carloforte it can be combined with a SUP excursion too (duration full day in case of Visit+ SUP, half day in case only visit)

We can arrange, but not included in the package cost:

- Sail boat cruise of one day
- Daily excursion on fisherman's boat, called Pesca Turismo

With the no wind activities we fill the week of the guest and limit the amount of refund in case of not good weather conditions for kitesurf. The tickets for the archaeological site and museum, and the ferry to reach San Pietro island, aren't included.

Insurance

The customer is insured with a third liability insurance from the kite school. To have an insurance that cover his personal injuries the customer has to buy a personal travel insurance.

Evening activities

We include in the package two dinners and one aperitif. We choose the most significant restaurant and bar, to offer to the customer a real "immersion" in the best our traditional food:

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- Restaurant Da Letizia in Nuxis – specialized in countryside and sea food. The chef won several international awards
- Restaurant Zefiro in Sant Antioco – specialized in sea food, the best restaurant on the island
- Pizzeria Rubiu in Sant Antioco – specialized in home made beer production, the best pizza in town.
- Rex 13 bar in Sant Antioco – best aperitif and drinks in town

We are happy to hang out in the evening in Sant Antioco with the guest, our guide is always available, it's a service included in our service.

Kite school

The kite school has more than 10 years of experience. All instructors are professional kitesurf instructors with an IKO certification. During April, May and October we work as a mobile kite school on Is Solinas beach. In summer: June, July, August, September our school is in partnership with a beach restaurant/bar on the beach of Porto Pino. In Porto Pino we have our authorized kite zone and rescue boat (In Italy during summer time it's mandatory to have a kitezone authorized by the Coast Guard) The beach bar offers the service as bar/restaurant, sun loungers, shower. Porto Pino is one of the most beautiful beaches of Sardinia. A long white beach with crystal water, surrounded by a pine forest and the white dunes.

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ACCOMMODATIONS

Hotel in Sant Antioco

Sited on the seafront of Sant'Antioco, you'll be minutes walking from the city centre. La Marina - the seafront- with the bars, home made ice cream shop and traditional seafood restaurant it's just next door, at about 500 mt. The town center is at 10-15 min walking.



Rooms

The hotel has 32 air-conditioned guestrooms. Complimentary wireless Internet access is available to keep you connected. Bathrooms have showers and bidets. Conveniences include desks and complimentary bottled water, and housekeeping is provided daily.

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Room Package

The KiteCamp offer includes 7 nights in standard double room with private bathroom and breakfast service. We offer a quote for the standard double room for 2 person or as single use. The Sea View double room cost more 10 €/day. On request it's possible to have a quote for the kite camp in triple or family room (up to 4 people.). The kitesurf beach is at 15 min drive.

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Is Solinas Cottages.

This B&B, surrounded by wine yards, is sited in the country side of the town of Masainas, at about 2km form the kite beach and 4 km from the town center. The property is composed by 5 unit of 35 mq. Every room is equipped with a comfortable double- or two twinbeds, air condition as well as a spacious closet and a private bathroom. The rooms are all designed in a typical italian country house manner. The rustic wooden ceiling adds a cosy atmosphere to every room.



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the wifi is available in all rooms and the in the breakfast saloon. It can accommodate up to 14 guest.

Room Package

The KiteCamp offer includes 7 nights in single or double occupancy with and breakfast service. On request it's possible to have a quote for the kite camp in triple or family room (up to 4 people.). The kitesurf beach is at 2 km.

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THE KITE CAMP PROGRAMS

Note

To rent equipment and kite by his own, the student have to be able to ride upwind without problems, otherwise the rentals included in the package will be exchanged in extra lesson, or the student has book other lessons on site.

The IKO card is an international certification that shows the level that the students reach after the course.

All needed equipment: wetsuit, helmet, lifejacket, kite, bar, board, harness are included during lessons time.

Video clinics: we film the lesson with the GoPro, after the lesson the student watch and discuss the video with the instructor.

Extra lessons and rental are booked and paid on site.

Kite camp beginner package

This course is for who is starting to learn kitesurf for the first time.

It's included:

- 7 nights stay or in the Hotel Sant Antioco or in the Is Solinas cottages with breakfast
- 7 hours private kitesurf lessons – radio coaching and video clinics from the water start lessons
- One day rental kitesurf equipment to practice at the end of the course
- IKO card certification
- No wind activities
- 2 dinner and one aperitif – for the dinners the wine isn't included



Kite camp Intermediate package

For those of you who have had a kite course, but need more kitesurfing lessons and equipment rental to become an independent kiter.

It's included

- 7 nights stay or in the Hotel Sant Antioco or in the Is Solinas cottages with breakfast
- 4 hours private kitesurf lessons – radio coaching and video clinics from the water start lessons
- 3 day rental kitesurf equipment to practice at the end of the course
- IKO card certification
- No wind activities
- 2 dinner and one aperitif – for the dinners the wine isn't included

Kite camp Advanced package

For those of you who have had a kite course, but need more kitesurfing lessons and equipment rental to become an independent kiter.

It's included

- 7 nights stay or in the Hotel Sant Antioco or in the Is Solinas cottages with breakfast
- 2 hours private kitesurf lessons – radio coaching and video clinics
- 4 day rental kitesurf equipment to practice at the end of the course
- IKO card certification
- No wind activities
- 2 dinner and one aperitif – for the dinners the wine isn't included



Kite camp Hydrofoil package

This course is for all kitesurfers that want to learn to use the Hydrofoil kite board.

It's included:

- 7 nights stay or in the Hotel Sant Antioco or in the Is Solinas cottages with breakfast
- 6 hours private kitesurf lessons – radio coaching and video clinics from the water start lessons
- 2 day rental kitesurf equipment to practice at the end of the course
- IKO card certification
- No wind activities
- 2 dinner and one aperitif – for the dinners the wine isn't included

Kite camp Basic package

This package is without kite lessons and rentals, it's for an advanced kiter that is looking for a kite camp holiday, or for a no kiter customer (as example one member of a couple that don't do kite or a kids)

It's included:

- 7 nights stay or in the Hotel Sant Antioco or in the Is Solinas cottages with breakfast
- No wind activities
- 2 dinner and one aperitif – for the dinners the wine isn't included
- Free equipment storage in the school based in Porto Pino (available from June to September)

When the Kite camp is available?

The kite camp is available from 1 April to 15 October, the Easter holidays breaks are included. Day of arrival is free, it's possible on request to have a custom quote longer than one week

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PACKAGES PRICES

- Hotel Sant Antioco

Gross Week rates for person including buffet breakfast and tax. Rates for the Standard double room with private bathroom. Extra for the Sea View room: 70€/week (price for room).

Beginner package

Room type	Low season 1 Apr-16 Jun 9 sept -30 Oct	Mid Season 17 Jun -21 Jul 26 Aug - 8 Sept	High Season 22 Jul - 4 Aug	V High Season 5-25 Aug
Double room single use	915€	1125€	1180€	1285€
Double room	790€	895€	950€	1100€

Intermediate package

Room type	Low season 1 Apr-16 Jun 9 sept -30 Oct	Mid Season 17 Jun -21 Jul 26 Aug - 8 Sept	High Season 22 Jul - 4 Aug	V High Season 5-25 Aug
Double room single use	869€	1079€	1135€	1240€
Double room	745€	850€	900€	1060€

Advanced package

Room type	Low season 1 Apr-16 Jun 9 sept -30 Oct	Mid Season 17 Jun -21 Jul 26 Aug - 8 Sept	High Season 22 Jul - 4 Aug	V High Season 5-25 Aug
Double room single use	820€	1029€	1085€	1190€
Double room	695€	800€	855€	1010€

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Hydrofoil package

Room type	Low season 1 Apr-16 Jun 9 sept -30 Oct	Mid Season 17 Jun -21 Jul 26 Aug - 8 Sept	High Season 22 Jul - 4 Aug	V High Season 5-25 Aug
Double room single use	915€	1125€	1180€	1285€
Double room	790€	895€	950€	1100€

Basic package

Room type	Low season 1 Apr-16 Jun 9 sept -30 Oct	Mid Season 17 Jun -21 Jul 26 Aug - 8 Sept	High Season 22 Jul - 4 Aug	V High Season 5-25 Aug
Double room single use	559€	769€	825€	930€
Double room	436€	540€	595€	750€

- Is Solinas Cottages

Gross Week rates for person including buffet breakfast and tax. Rates for the double room with private bathroom.

Beginner package

Room type	Low season 1 Apr- 30 Jun 1 Sept -30 Oct	High Season 1 Jul -31 Aug
Double room single use	1035€	1115€
Double room	790€	825€

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Inermediate package

Room type	Low season 1 Apr- 30 Jun 1 Sept -30 Oct	High Season 1 Jul -31 Aug
Double room single use	990€	1070€
Double room	745€	780€

Advanced package

Room type	Low season 1 Apr- 30 Jun 1 Sept -30 Oct	High Season 1 Jul -31 Aug
Double room single use	950€	1020€
Double room	695€	730€

Hydrofoil package

Room type	Low season 1 Apr- 30 Jun 1 Sept -30 Oct	High Season 1 Jul -31 Aug
Double room single use	1035€	1115€
Double room	790€	825€

Basic package

Room type	Low season 1 Apr- 30 Jun 1 Sept -30 Oct	High Season 1 Jul -31 Aug
Double room single use	680€	760€
Double room	435€	470€

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Optional services

Private transfer from Cagliari airport: 90 € daytime / 110€ night time. (one way)

Private transfer from Carbonia train station: 40 € (one way)

The price of the transfer is for a van 7 seats

Daily shuttle to the kite beach: 70 € /person week.

Extra private kitesurf lesson: 55€/h

Extra kitesurf rental day: 60€

Booking procedure and Commission

All bookings are on request. The agency partner will communicate with us by email on info@kitesurfsardegna.it or for urgent by phone +393472956306.

We answer your booking request in the same day. It's possible to keep a booking request in status HOLD for 3 days.

To book:

- 50% in advance at booking confirmation (deducted your commission), the customer pay the balance on site on arrival.
- 50% in advance at booking confirmation (deducted your commission), the agent pay the balance one week before the date of arrival.
- 100% paid in advance at booking confirmation

But we can be flexible.

Refunds:

We agree to refund the customer for the lessons and rentals not used due to bad weather conditions, deduct the value of the no wind activities provided.

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Cancellation Policy:

- More than 16 days before your arrival: Free Cancellation
- 15 to 1 days before your arrival: 30% package price
- No-show fee equal to 100% package price

Commission:

We offer a commission of 15% on each package cost, including the extra lessons or rentals that the customer book and pay on site.

Additional services: Car Transfers, Shuttle service to the kite beach, museum or ferry tickets, sailboat daily cruise or Pescaturismo tickets are not commissionable.

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